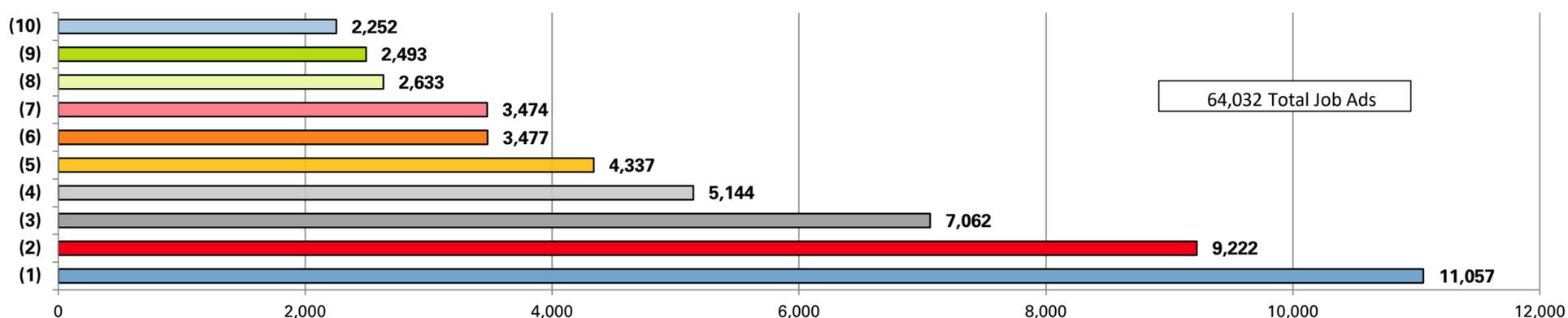


# Online Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: March 2020



| Rank        | Occupational Category  | Percentage |
|-------------|--|------------|
| <b>(1)</b>  | <b>Sales and Related Occupations</b>   | <b>17%</b> |
|             | Retail Salespersons  | 27%        |
|             | First-Line Supervisors of Retail Sales Workers                                       | 24%        |
|             | Sales Representatives, Services, All Other   | 8%         |
|             | Cashiers   | 7%         |
|             | Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products        | 6%         |
|             | Sales Agents, Financial Services   | 5%         |
|             | Insurance Sales Agents   | 5%         |
|             | First-Line Supervisors of Non-Retail Sales Workers                                   | 4%         |
| <b>(3)</b>  | <b>Office and Administrative Support Occupations</b>                                 | <b>11%</b> |
|             | Customer Service Representatives   | 28%        |
|             | First-Line Supervisors of Office and Administrative Support Workers                  | 13%        |
|             | Stock Clerks, Sales Floor  | 9%         |
|             | Stock Clerks- Stockroom, Warehouse, or Storage Yard                                  | 7%         |
|             | Secretaries and Administrative Assistants, Except Legal, Medical, and Executive      | 5%         |
|             | Tellers  | 4%         |
|             | Medical Secretaries  | 4%         |
|             | Bookkeeping, Accounting, and Auditing Clerks   | 4%         |
| <b>(5)</b>  | <b>Management Occupations</b>  | <b>7%</b>  |
|             | Food Service Managers  | 11%        |
|             | General and Operations Managers  | 11%        |
|             | Sales Managers   | 10%        |
|             | Marketing Managers   | 10%        |
|             | Medical and Health Services Managers   | 9%         |
|             | Managers, All Other  | 6%         |
|             | Financial Managers, Branch or Department   | 6%         |
|             | Human Resources Managers   | 6%         |
| <b>(7)</b>  | <b>Computer and Mathematical Occupations</b>   | <b>5%</b>  |
|             | Software Developers, Applications  | 20%        |
|             | Computer User Support Specialists  | 16%        |
|             | Computer Systems Analysts  | 13%        |
|             | Network and Computer Systems Administrators  | 8%         |
|             | Information Technology Project Managers  | 8%         |
|             | Information Security Analysts  | 6%         |
|             | Computer Systems Engineers/Architects  | 5%         |
|             | Software Quality Assurance Engineers and Testers                                     | 5%         |
| <b>(9)</b>  | <b>Transportation and Material Moving Occupations</b>                                | <b>4%</b>  |
|             | Heavy and Tractor-Trailer Truck Drivers  | 30%        |
|             | Light Truck or Delivery Services Drivers   | 19%        |
|             | Driver/Sales Workers   | 13%        |
|             | 1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators | 11%        |
|             | Laborers and Freight, Stock, and Material Movers, Hand                               | 9%         |
|             | Cleaners of Vehicles and Equipment   | 4%         |
|             | Parking Lot Attendants   | 3%         |
|             | Taxi Drivers and Chauffeurs  | 3%         |
| <b>(2)</b>  | <b>Healthcare Practitioners and Technical Occupations</b>                            | <b>14%</b> |
|             | Registered Nurses  | 47%        |
|             | Licensed Practical and Licensed Vocational Nurses                                    | 5%         |
|             | Pharmacy Technicians   | 5%         |
|             | Physicians and Surgeons, All Other   | 4%         |
|             | Family and General Practitioners   | 2%         |
|             | Medical Records and Health Information Technicians                                   | 2%         |
|             | Physical Therapists  | 2%         |
|             | Internists, General  | 2%         |
| <b>(4)</b>  | <b>Food Preparation and Serving Related Occupations</b>                              | <b>8%</b>  |
|             | First-Line Supervisors of Food Preparation and Serving Workers                       | 29%        |
|             | Combined Food Preparation and Serving Workers, Including Fast Food                   | 26%        |
|             | Cooks, Restaurant  | 10%        |
|             | Waiters and Waitresses   | 6%         |
|             | Food Preparation Workers   | 6%         |
|             | Dishwashers  | 6%         |
|             | Dining Room and Cafeteria Attendants and Bartender Helpers                           | 5%         |
|             | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop                             | 3%         |
| <b>(6)</b>  | <b>Business and Financial Operations Occupations</b>                                 | <b>5%</b>  |
|             | Market Research Analysts and Marketing Specialists                                   | 16%        |
|             | Accountants  | 13%        |
|             | Management Analysts  | 12%        |
|             | Business Operations Specialists, All Other   | 6%         |
|             | Auditors   | 6%         |
|             | Loan Officers  | 6%         |
|             | Training and Development Specialists   | 5%         |
|             | Human Resources Specialists  | 5%         |
| <b>(8)</b>  | <b>Installation, Maintenance, and Repair Occupations</b>                             | <b>4%</b>  |
|             | Maintenance and Repair Workers, General  | 31%        |
|             | Automotive Specialty Technicians   | 17%        |
|             | First-Line Supervisors of Mechanics, Installers, and Repairers                       | 11%        |
|             | Bus and Truck Mechanics and Diesel Engine Specialists                                | 9%         |
|             | Telecommunications Equipment Installers and Repairers, Except Line Installers        | 5%         |
|             | Industrial Machinery Mechanics   | 5%         |
|             | Heating and Air Conditioning Mechanics and Installers                                | 3%         |
|             | Automotive Body and Related Repairers  | 3%         |
| <b>(10)</b> | <b>Production Occupations</b>  | <b>4%</b>  |
|             | First-Line Supervisors of Production and Operating Workers                           | 24%        |
|             | Production Workers, All Other  | 19%        |
|             | Machinists   | 8%         |
|             | Helpers--Production Workers  | 8%         |
|             | Inspectors, Testers, Sorters, Samplers, and Weighers                                 | 5%         |
|             | Computer-Controlled Machine Tool Operators, Metal and Plastic                        | 4%         |
|             | Assemblers and Fabricators, All Other  | 3%         |
|             | Packaging and Filling Machine Operators and Tenders                                  | 3%         |

EDITOR'S NOTE: This report is based on data provided by TalentNeuron Gartner™, a global research and advisory company. Through this partnership, new data sources and improved methodologies are available to better understand occupational demand over time. This reflects a change from the methodology used to produce these reports prior to July 2019.

Reports for other areas or months are located at <http://ohiolmi.com/home/JobPostings>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.



Department of  
Job and Family Services